



**U.S. NAVY'S
MILITARY
SEALIFT
COMMAND**

Industry Day 7 DEC 2023



UNITED WE SAIL

U.S. Navy photo by Kaleb J. Sarten



NAVSUP
NAVAL SUPPLY SYSTEMS COMMAND
FLEET LOGISTICS CENTER
YOKOSUKA

The logo for the Naval Supply Systems Command (NAVSUP). It features the word "NAVSUP" in a large, bold, white font with a yellow outline. Above the letters "V" and "S" are stylized yellow and white symbols resembling a target or a radar screen. Below the main text, the full name "NAVAL SUPPLY SYSTEMS COMMAND" is written in a smaller white font, followed by "FLEET LOGISTICS CENTER" and "YOKOSUKA" on separate lines.

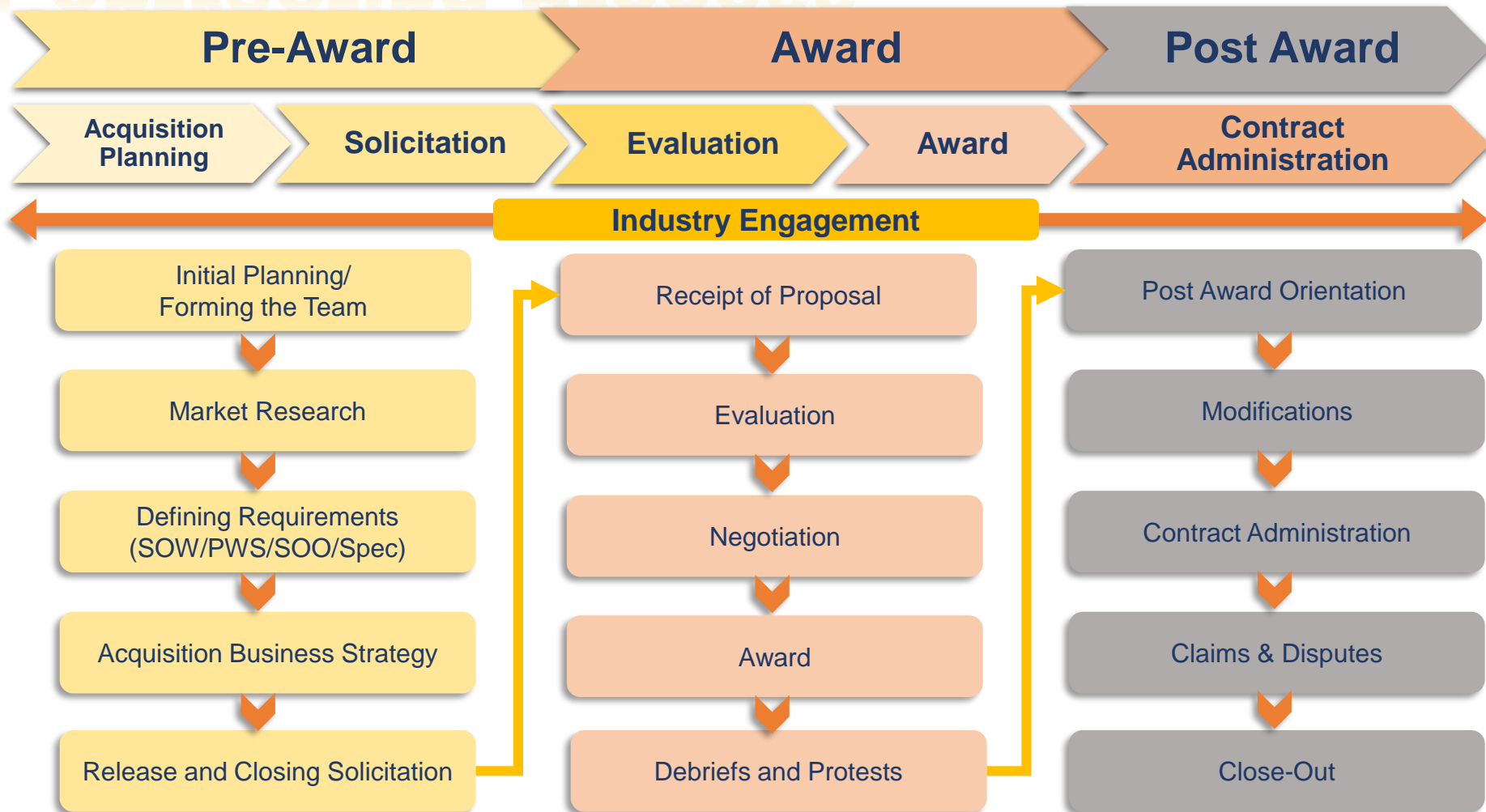
Overview

- NAVSUP FLCY provides Contracting support for Military Sealift Command (MSC) ship repair requirements within the Commander, US Pacific Fleet (COMPACFLT) Area of Responsibility (AOR).
- MSC Ship Support Unit (SSU), requires various ship repair such as
 - ❖ Voyage Repair (VRA) quarterly pier-side (14 days)
 - ❖ Mid-term Availability (MTA) every 18 months (45-60 days)
 - ❖ Regular Overhaul (ROH) Dry Dock (DD) every 2.5 years (60-120 days)
 - ❖ Continuous maintenance whenever practical

Overview

- MSC requirements are solicited under the Master Solicitation. The Master Solicitation is a set of standardized solicitation provisions used by NAVSUP FLCY Contracting Department to acquire ship repair for MSC vessels, and is invoked during the quick solicitation process.
- Under the Master Solicitation, award of a contract is limited to Master Ship Repair Agreement (MSRA) / Agreement for Boat Repair (ABR) holders.
- MSRA/ABR holders have the opportunity to submit proposals and compete on individual requirements.

Contracting Process



Contracting Process

Acquisition
Planning

Solicitation

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- **Requirements package:** The work items (WI) package includes the Statement of Work (SOW), Reference Drawings, Technical Manual, MSC Corrective Maintenance Engineering Report, and other references.
- **Place of Performance:** Contractor's Facility or Navy Ports in the AOR. Place of performance will be specified at the time of Solicitation.
- **Contract Type:** All requirements will be Firm-Fixed-Price.

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- **Quick Solicitation Process:** All MSC ship repair requirements will be solicited to MSRA/ABR holders at each FLCY site via direct email. The solicitation will be posted on SAM.gov as well. For requirements over Simplified Acquisition Threshold (SAT) (over \$250K), it will be solicited at least 30 days unless waived.
- **Question and Answer:** For any aspect of the solicitation that is not clear, Offers may use Request for Specification Clarification, Attachment J-4 to request clarification of any work item specification or contract term. The Government will provide a response to questions received before the solicitation closing date.
- **Solicitation Amendment:** All amendments will be issued to MSRA/ABR holders via email. Offerors must submit a signed copy of the Solicitation amendment together with their offers.
- **Price Proposal:** It should include the details of proposed labor hours, labor rate, material cost and other direct cost. Proposal submission requirements will be provided under Section L of the Master Solicitation – Instructions, Conditions and Notices to Bidders.

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- **Source Selection Process:** Proposals are evaluated in accordance with FAR Part 15 “*Contracting by negotiation*”.
- **Evaluation Factors for Award:** The Master Solicitation includes the following Alternative evaluation approach listed in section M-Evaluation Factors for Award. Most common approach is Alternative I “Lowest price”. The evaluation factors and subfactors will be specified at the time of Solicitation.
 - ❖ Alternative I: Price
 - ❖ Alternative II: Price and Past Performance
 - ❖ Alternative III: Price and Technical Acceptability
 - ❖ Alternative IV: Price, Technical Acceptability and Past Performance
 - ❖ Alternative V: Price, Technical Acceptability [(1) Labor-hours, (2) Technical Capability and Approach and Past Performance

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- **General Evaluation:** All proposals will be evaluated for compliance with the terms, conditions, and requirements set forth in the solicitation.
- **Past Performance Evaluation:** For requirements over \$500,000, past performance will be used as evaluation factor or as prescribed by the Contracting Officer.
- **Cost and Pricing Data:** Applies for requirements over \$2 million.
- **SAM Registration:** Requires for all contractor doing business with the Government (<https://sam.gov>).

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- The Government intends to award without discussions with offerors, but reserves the right to conduct discussions if determined to be in the best interest of the Government.
- Award will be made to the responsible offeror who submits a technically acceptable proposal that conforms to the requirements of the solicitation, and the contracting officer has no reason to believe would be likely to offer other than fair and reasonable pricing.
- **Standard Form 26 (SF 26):** Successful offeror needs to sign the SF26 and return back to the contracting office. A fully executed contract signed by the Contracting Officer will be issued to the awardee.
- **Unsuccessful Notice:** A written notification will be provided via Email to Contractors whose proposal was not selected for award.
- **Payment:** Payment information will be provided under Section G-Contract Administration Data of the resulting contract. It will be processed in the currency used in the proposal and contract, usually within 30 days after receipt of invoice.

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- **Contract Change Order (CCO):** A written document provided to change an aspect of an existing contract such as requirement, contract price, or period of performance. The Contracting Officer is the only person authorized to approve any changes in the contract.
- **Growth Work:** Any additional work that is identified and authorized after contract award that is within the scope of work defined in the WI package.
- **New Work:** Any additional work that cannot be reasonably tied to an existing work item, but is essential for the overhaul effort satisfactory completion of the vessel.
- **Reporting Contractor Performance:** For ship repair contracts that exceed \$500K, contract information will be entered into Contractor Performance Assessment Reporting System (CPARS) for evaluation.

Overview

- The Master Ship Repair Agreement (MSRA) and Agreement for Boat Repair (ABR) program was established to ensure the Navy receives a satisfactory repair effort and to promote an active, competitive private sector industrial base to repair Navy ships.
- MSRA and ABR is **NOT** a contract. These written instrument contains clauses, terms and conditions applying to future contracts for repairs, alterations, and/or additions to vessels.
- NAVSUP FLCY holds annual Industry Day to provide information and gather feedbacks from agreement holders and potential ship repair firms and companies about the MSRA/ABR program. The most recent industry day was conducted last 28 NOV 2022 in Sasebo, Japan.
- MSC holds Industry Day every 2 years and the most recently conducted on 24 JUL 2023 in Yokohama, Japan and 26 JUL 2023 in Busan, South Korea.

MSRA vs. ABR

- **MSRA:** Firms that have the facilities, management, organization and production capabilities to perform an entire complex repair and alteration package. All MSRA holders are automatically be issued an ABR.
- **ABR:** Firms that demonstrate managerial capabilities to schedule and to control boat/craft repairs in a specific location or region.

MSRA	ABR
<p>A company recognized as engaged in ship repair work. MSRA contractors are required to be capable of performing 55% of the work package on a Selected Restricted Availability (SRA) of vessel.</p>	<p>A company primarily engaged in ship/boat/craft repair work.</p>
<p>Possess an organization capable of the full scope of planning, estimating, engineering, quality control, shipboard/off ship production and component/system testing and trials.</p>	<p>Qualified in at least one trade specialties (e.g. ship fitting, sheet metal work, welding), utilizing in-house personnel with subcontractor relationships to cover the other trade specialties.</p>

MSRA / ABR Program

MSRA Holders		ABR Holders	
Japan	4	Japan	19
Singapore	2	South Korea	4
Philippines	2	Singapore	6
India	2	Australia	3
Sri Lanka	1	Philippines	2
Thailand	1		
Total	12	Total	34

Nbr. of MSRA/ABR Holders as of Oct 2023

★ **India**
MSRA 2
ABR 0

★ **Sri Lanka**
MSRA 1
ABR 0

★ **Thailand**
MSRA 1
ABR 0

★ **Malaysia**
MSRA 0
ABR 0

★ **Singapore**
MSRA 2
ABR 6

★ **Vietnam**
MSRA 0
ABR 0

★ **Hong Kong**
MSRA 0
ABR 0

★ **Philippines**
MSRA 2
ABR 2

★ **South Korea**
MSRA 0
ABR 4

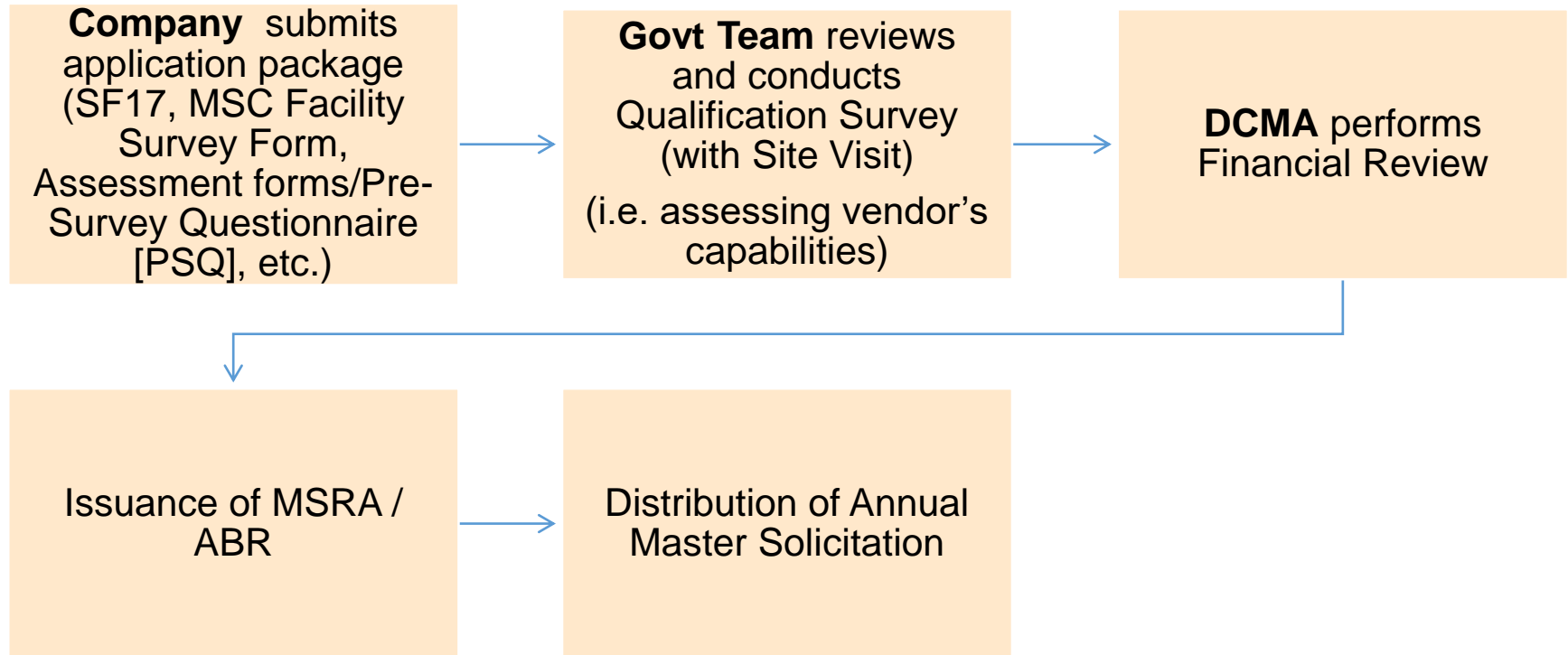
★ **Sasebo**
MSRA 1
ABR 12

★ **Okinawa**
MSRA 0
ABR 2

★ **Japan**
MSRA 4
ABR 19
(Including 1 MSRA, 12
ABR in Sasebo and
2 ABR in Okinawa)

★ **Australia**
MSRA 0
ABR 3

Application Process



- **Application process** may take up to or more than a year
- **MSRA/ABR Agreement** is for 5 years
- **Recertification** at the 4th yr. of the 5-yr Agreement

Capabilities Requirements

- Administrative / Management Control
- Financial Control
- Facility
- Quality Assurance / Quality Control
 - Subcontractor Control
- Production Control
 - Material / Procurement Control
- Technical Support
- Safety / Security
- Hazard Material / Waste Control

Company Registration

NATO Commercial and Government Entity Code (NCAGE)

<https://eportal.nspa.nato.int/Codification/CageTool/home>



System for Award Management (SAM)

<https://sam.gov>

- Maintain an “**Active**” SAM record for contract award



Procurement Integrated Enterprise Environment (PIEE)

<https://piee.eb.mil/>

- Access WAWF module for submission of invoice

POC

- Application for MSRA/ABR is based on the geographic AOR.

AOR	POC and Email
FLCY Policy and Oversight Division (C230) - Japan	Ms. Fusako Oguri (+81 46-816-6086) (fusako.oguri.ln@us.navy.mil)
FLCY Policy and Oversight Division (C235) - Indo-Pacific Region (other than Japan)	Ms. Ai Li Lim (+65 6750-2512) (aili.lim.ln@us.navy.mil)

- Contracting is based on the geographic AOR.

AOR	POC and Email
FLCY Yokosuka Division (C210) Japan excluding Kyushu & Okinawa	Gil Lopez (gil.lopez3.civ@us.navy.mil)
FLCY Sasebo Division (C240) Kyushu & Okinawa-Japan, South Korea, Guam	Donnie Leger (donnie.s.leger.civ@us.navy.mil)
FLCY Singapore Division (C250) Indo-Pacific Region (other than Japan)	Kim Phung (kim.l.phung.civ@us.navy.mil)



質問 Tanong?
คำถาม câu hỏi?
QUESTIONS?
La pregunta? 질문
Vraag 问题